



UTPL TECHNOLOGIES PVT LTD

Innovations to Empower

<https://utplin.com/>

UTPL Technologies Private Ltd , an Indian technology solution provider and IOT enabled product manufacturer have multiple openings on **R&D, Production, Sales & Marketing and Finance** at Bengaluru office

JOB Profile	Embedded Hardware Engineer (Sr/ Jr /Lead)
Minimum Qualification	Master's Degree in Electronics ./ Communications with minimum 2 year exp in embedded hardware design Or Bachelor Degree in Electronics & Communications with minimum 3 year exp in embedded hardware design Or Diploma in Electronics & Communications with minimum 5 year exp in embedded hardware design
Salary CTC	3L - 9L
Job Responsibilities	<ol style="list-style-type: none"> 1. Feasibility Analysis / Requirement analysis 2. Schematic Capture & Layout Guidelines generation 3. Datasheet & Spec Development 4. Test Plan development & Acceptance Criteria 5. BOM Management and component selection 6. Embedded hardware development for complex circuits 7. Closely work with for S/W team. helps board bring up 8. Choose right components for the given requirement 9. Equivalent part Identification. 10. May have to write Bring up Diagnostics

JOB Profile	Embedded Software Engineer (Jr/ Sr /Lead / Manager)
Minimum Qualification	Master's Degree in Electronics /Computer science with minimum 2 year exp in embedded software design Or Bachelor Degree in Electronics /Computer science with minimum 3 year exp in embedded Software design Or Diploma in Electronics /Computer science with minimum 5 year exp in embedded Software design
Salary CTC	3L - 12L
Job Responsibilities	<ol style="list-style-type: none"> 1. Proven experience in embedded systems design with preemptive, multitasking real-time operating systems 2. Designing and implementing software of embedded devices and systems 3. Designing, developing, coding, testing and debugging system software 4. Analyzing and enhancing efficiency, stability and scalability of system resource 5. Familiarity with software configuration management tools, defect tracking tools, and peer review 6. Excellent knowledge of OS coding techniques, IP protocols, interfaces and hardware subsystems 7. Adequate knowledge of reading schematics and data sheets for components 8. Experience in Micro controller like Renesas , Microchip etc. 9. desirable to have experience in Communication / IOT related projects

JOB Profile	Layout Engineer (Jr / Sr)
Qualification	Bachelor Degree in Electronics / Communications with 3 year exp in PCB Layout development or Diploma Electronics/ Communications with 5year exp in PCB Layout development.
Salary CTC	3L - 6L
Job Responsibilities	Schematic with new footprint creation, multi-layer PCB Layout and Gerber, BOM generation for impedance-controlled PCBs. Work with circuit design & development engineer design the PCB to meet the requirements for thermal, signal integrity, mechanical and design for manufacturability (DFM). Coordinate with the internal hardware team during initial board bring-up tests

JOB Profile	Sr. Business Development Executive / BDM
Qualification	Must have minimum 3-4 yrs experience of sales & marketing of Embedded projects with IOT technology Should have working knowledge of industrial IOT and should have experience of B2B marketing of the same
Salary CTC	3L - 9L + Incentive on sales

Job Responsibilities	<ul style="list-style-type: none"> ☛ Identify potential customers, Establish contact with relevant stake holders, present the relevant product, convince the customer of its techno commercial use and generate sales of all the products of the company. ☛ Co-ordinate with operational team to meet the customer needs. ☛ Own and create compelling messaging and content around the product, and its underlying value to ☛ Identify potential customers and initiate lead generation. ☛ Carry out feasibility analysis at customer sites. ☛ Analyse current situation and find needs of the customer. ☛ Ideate the solutions that can be given to the customer ☛ Propose the solution to the customer ☛ Involve in the tender process if there is a requirement ☛ Identify the stake holders and engage them in idealization of the solution ☛ Expand business by cross and up selling to the existing clients. ☛ Follow up on the initial leads to bring the process into demonstration. ☛ Assess the decision takers key requirements for the demonstration. ☛ Ensure any pre-requisites are completed before the demonstration.
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JOB Profile	Sales Executive (Jr/Sr) for various locations
Qualification	Must have minimum 3 yrs experience of sales of Intrusion/CCTV/Access Control
Location	Mumbai/Gujarat/Madya Pradesh/South India
Salary CTC	2.5L - 4L + Incentive on sales
Job Responsibilities	<ul style="list-style-type: none"> ☛ New Dealer Distributer Development ☛ Sales Support & Improve sales target ☛ Facilitate problem solving during and after the sales ☛ Manage reports and documentation to present the results to the management ☛ Responsible for achieving Weekly, Monthly, Quarterly and annual sales. ☛ Develop new channel partners (Dealer/Distributors) PAN India basis. ☛ Handling Channel sales for product

JOB Profile	Electronics Lab Technician (Sr/Jr)
Qualification	Diploma in Electronics and Communication with minimum 3 year exp in Rework, Solder , Testing Or ITI in Electronics and Communication with minimum 5 year exp in Rework, Solder ,Testing
Salary CTC	2L - 5L
Job Responsibilities	<ul style="list-style-type: none"> ☛ Rework & material assembly. ☛ Review work activities with supervises. ☛ Inspect wiring installations, assemblies, and circuits ☛ Test product to ensure conformance to specifications. ☛ Populate or modify/replace components on printed circuit board assemblies. ☛ Test functional performance. ☛ Have experience in shipping and packaging, and mainly Surface Mount Technology building circuit boards. ☛ Hands on experience to use the test & measurement equipment

JOB Profile	Electronic Production Coordinator
Qualification	Bachelors or higher degree with a focus on technology, design, product marketing, project management Minimum 2 years experience managing Electronic products development
Salary CTC	2L - 5L
Job Responsibilities	<ul style="list-style-type: none"> ☛ Ensure finished goods & Raw Material management throughout the production process ☛ Manage the production team so that scheduled goals are met ☛ Plan, schedule, direct and execute production activities ☛ Track Procurement and Raw material allocation ☛ Lead logistics and maintain scheduled delivery ☛ Coordinate & Track The QA dept. , Production House, Delivery House

JOB Profile	Jr Accountant
Qualification	Bcom/Mcom/CA /Diploma in Accounting with minimum 2year experience in accounting
Salary CTC	2.5L - 4L
Job Responsibilities	Good knowledge on tally software , corporate banking and accounting . Need to generate the invoices and GRN.

**Suitable candidate please walk-in UTPL office with valid document
on 26th Feb Saturday or 28th Feb Monday**

Location <https://goo.gl/maps/tUtzTfB91jZ6GXl8>

WhatsApp for walkin scheduling +91 70606 77442

**If Any one can not attend walk in please forward CV to
hr@utplin.com to shedule interview**

Note : Please follow Mandatory Covid guidelines